



**WELCOME** to Issue 2 of the General Lamps Ltd. Complete Guide to Lamps. Our catalogue is presented in an easy to read format to enable quick and easy identification of the lamp type that you are looking for. The complete guide to lamps has been carefully compiled using technical data from our suppliers to create the most complete and up to date catalogue in circulation. It combines all the lamp manufacturers' product ranges in one catalogue. Our new guide has 4 new lamp categories and a total of 2284 new products!

## About us

General Lamps Ltd. was founded in February 2000 by Gerry Knowles, formerly the National Sales Manager for the OEM/Photo Optic/UV and IR divisions with the lamp manufacturer Osram.

We have built our reputation on a sound knowledge and understanding of lamps. We make sure that we are aware of all available light sources, as well as the different codes and nomenclature that are used by the world's largest manufacturers of lamps. Over the last eight years we have grown to become one of the largest independent distributors of light sources in Europe with in excess of 7000 product lines available from stock.

In May 2005 we purchased our own 5000 sq ft distribution centre in High Wycombe that we have refurbished to suit our requirements.

## The brands we supply

We are authorised distributors for the following manufacturers of lamps and control gear as well as some more esoteric suppliers:

**Osram, GE, Philips, Havells Sylvania, Venture, BLV, Girard Sudron, Laes, Bell, Crompton, Radium, Tridonic, Iwasaki, Narva, and Megaman.**

By working closely with our suppliers we can ensure that we are kept up to date with all new light sources as they become available.

## Pricing

As we are main dealers for all of the major manufacturers of lamps you can be assured that we will give you the deal that's right for you.

## No minimum order

We understand that our customers want the quantity that they have been asked for so we have a no minimum order policy. With the exception of 8ft fluorescent tubes, we will supply anything from our product range in any quantity.

## Distribution

All parcels are dispatched either by courier or first class post depending on their size and weight. Subject to availability we can offer a next day service anywhere in the UK for orders that are received by 3pm (subject to an overnight carriage charge) and we can upgrade these if required to a timed next day delivery. If you have an emergency we can also offer a same day delivery service via courier to your required destination.

# Support

To work in our sales team each member of staff has to have achieved a suitable relevant academic level or already have experience in the lighting industry. This means that our customers can be assured that we can identify the lamp that is right for them and offer advice for a suitable replacement indicating any alternatives that might be available.

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## Important notes

Our catalogues, guides, price lists and marketing bulletins/circulars are produced with great care, but please note the following important points:

### Descriptions and specifications

These are correct at the time of going to press to the best of our knowledge based on supplier information. The usual 'E&OE' terms apply. Illustrations are not to scale or to be used for any dimensional or installation calculations. Specifications and dimensions are subject to change and production tolerances. Customers with crucial tolerance applications should contact us prior to order so that we may verify maximum tolerances from a particular supplier.

### Prices and availability

Inclusion in any catalogue is not an offer to sell. Orders placed are subject to General Lamps' acceptance, subject to availability from stock or the manufacturer at time of acceptance, and subject to General Lamps' terms of sale.

### Intellectual property

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